

# Budget Comparison

Property: Stonecroft MHP, LLC

Comparison Periods: 01/01/20 - 03/31/20 and 03/01/20 - 03/31/20 (cash basis)

|                                            | Actual<br>01/01/20 - 03/31/20 | Budget<br>01/20 - 03/20 | \$ Change      | % Change       | Actual<br>03/01/20 - 03/31/20 | Budget<br>03/20 - 03/20 | \$ Change     | % Change       |
|--------------------------------------------|-------------------------------|-------------------------|----------------|----------------|-------------------------------|-------------------------|---------------|----------------|
| <b>INCOME</b>                              |                               |                         |                |                |                               |                         |               |                |
| 4100 Rental Income (non-posting)           |                               |                         |                |                |                               |                         |               |                |
| 4109 NSF Fees                              | 25                            | 0                       | 25             |                | 0                             | 0                       | 0             |                |
| 4138 Lot Rent                              | 9,065                         | 30,000                  | -20,935        | -69.8 %        | 2,555                         | 10,000                  | -7,445        | -74.4 %        |
| 4100 Total Rental Income (non-posting)     | 9,090                         | 30,000                  | -20,910        | -69.7 %        | 2,555                         | 10,000                  | -7,445        | -74.4 %        |
| 4700 Unallocated Prepays                   | -470                          | 0                       | -470           |                | -270                          | 0                       | -270          |                |
| <b>TOTAL INCOME</b>                        | <b>8,620</b>                  | <b>30,000</b>           | <b>-21,380</b> | <b>-71.3 %</b> | <b>2,285</b>                  | <b>10,000</b>           | <b>-7,715</b> | <b>-77.2 %</b> |
| <b>EXPENSE</b>                             |                               |                         |                |                |                               |                         |               |                |
| 5000 Management Fees Expense               | 7,500                         | 7,500                   | 0              | 0.0 %          | 2,500                         | 2,500                   | 0             | 0.0 %          |
| 5020 Travel & Entertainment Expense (non-  |                               |                         |                |                |                               |                         |               |                |
| 5021 Mileage                               | 0                             | 30                      | -30            | -100.0 %       | 0                             | 10                      | -10           | -100.0 %       |
| 5022 Meals                                 | 65                            | 60                      | 5              | 8.9 %          | 33                            | 20                      | 13            | 65.5 %         |
| 5023 Travel                                | 431                           | 510                     | -79            | -15.5 %        | 158                           | 170                     | -12           | -7.1 %         |
| 5020 Total Travel & Entertainment Exper    | 496                           | 600                     | -104           | -17.3 %        | 191                           | 200                     | -9            | -4.5 %         |
| 5030 Cleaning & Maintenance Expense (noi   |                               |                         |                |                |                               |                         |               |                |
| 5033 Landscaping                           | 1,321                         | 0                       | 1,321          |                | 1,140                         | 0                       | 1,140         |                |
| 5030 Total Cleaning & Maintenance Expe     | 1,321                         | 0                       | 1,321          |                | 1,140                         | 0                       | 1,140         |                |
| 5050 Insurance Expense (non-posting)       |                               |                         |                |                |                               |                         |               |                |
| 5052 Building Insurace Expense             | 0                             | 2,092                   | -2,092         | -100.0 %       | 0                             | 697                     | -697          | -100.0 %       |
| 5050 Total Insurance Expense (non-post     | 0                             | 2,092                   | -2,092         | -100.0 %       | 0                             | 697                     | -697          | -100.0 %       |
| 5060 Legal and Other Professional Fees (nc |                               |                         |                |                |                               |                         |               |                |
| 5061 Professional Fees                     | 0                             | 375                     | -375           | -100.0 %       | 0                             | 125                     | -125          | -100.0 %       |
| 5062 Legal Fees                            | 3,697                         | 625                     | 3,072          | 491.5 %        | 1,250                         | 208                     | 1,042         | 500.0 %        |
| 5064 Bank Fees                             | 150                           | 125                     | 25             | 20.0 %         | 50                            | 42                      | 8             | 20.0 %         |
| 5060 Total Legal and Other Professional    | 3,847                         | 1,125                   | 2,722          | 242.0 %        | 1,300                         | 375                     | 925           | 246.7 %        |
| 5100 Repairs & Maintenance Expense (non-   |                               |                         |                |                |                               |                         |               |                |
| 5104 Maintenance                           | 9,205                         | 9,250                   | -45            | -0.5 %         | 3,050                         | 3,083                   | -33           | -1.1 %         |
| 5109 Miscellaneous Repairs Expense         | 0                             | 1,250                   | -1,250         | -100.0 %       | 0                             | 417                     | -417          | -100.0 %       |
| 5110 Electrical Repairs                    | 3,700                         | 0                       | 3,700          |                | 0                             | 0                       | 0             |                |
| 5100 Total Repairs & Maintenance Expe      | 12,905                        | 10,500                  | 2,405          | 22.9 %         | 3,050                         | 3,500                   | -450          | -12.9 %        |
| 5300 Taxes Expense (non-posting)           |                               |                         |                |                |                               |                         |               |                |
| 5301 Property Taxes                        | 35,237                        | 4,265                   | 30,972         | 726.2 %        | 0                             | 1,422                   | -1,422        | -100.0 %       |
| 5302 State Taxes                           | 0                             | 425                     | -425           | -100.0 %       | 0                             | 142                     | -142          | -100.0 %       |
| 5305 Payroll Tax                           | 412                           | 1,275                   | -863           | -67.7 %        | 200                           | 425                     | -225          | -53.0 %        |
| 5306 Workers Compensation                  | 119                           | 250                     | -131           | -52.4 %        | 65                            | 83                      | -18           | -21.7 %        |

|                                            | Actual<br>01/01/20 - 03/31/20 | Budget<br>01/20 - 03/20 | \$ Change       | % Change        | Actual<br>03/01/20 - 03/31/20 | Budget<br>03/20 - 03/20 | \$ Change      | % Change        |
|--------------------------------------------|-------------------------------|-------------------------|-----------------|-----------------|-------------------------------|-------------------------|----------------|-----------------|
| 5300 Total Taxes Expense (non-posting)     | 35,768                        | 6,215                   | 29,553          | 475.5 %         | 265                           | 2,072                   | -1,807         | -87.2 %         |
| 5400 Utilities Expense (non-posting)       |                               |                         |                 |                 |                               |                         |                |                 |
| 5401 Gas & Propane                         | 309                           | 236                     | 72              | 30.7 %          | 20                            | 79                      | -59            | -74.5 %         |
| 5402 Water                                 | 83,092                        | 12,500                  | 70,592          | 564.7 %         | 19,659                        | 4,167                   | 15,493         | 371.8 %         |
| 5404 Electric                              | 656                           | 788                     | -131            | -16.7 %         | 188                           | 263                     | -74            | -28.3 %         |
| 5405 Garbage                               | 800                           | 0                       | 800             |                 | 0                             | 0                       | 0              |                 |
| 5400 Total Utilities Expense (non-posting) | 84,857                        | 13,524                  | 71,333          | 527.5 %         | 19,868                        | 4,508                   | 15,360         | 340.7 %         |
| 5600 Office Expense (non-posting)          |                               |                         |                 |                 |                               |                         |                |                 |
| 5601 Office Supplies                       | 52                            | 1,250                   | -1,198          | -95.8 %         | 37                            | 417                     | -380           | -91.1 %         |
| 5603 Telephone Services                    | 0                             | 270                     | -270            | -100.0 %        | 0                             | 90                      | -90            | -100.0 %        |
| 5604 Software                              | 195                           | 274                     | -79             | -28.8 %         | 65                            | 91                      | -26            | -28.8 %         |
| 5600 Total Office Expense (non-posting)    | 247                           | 1,794                   | -1,547          | -86.2 %         | 102                           | 598                     | -496           | -83.0 %         |
| 5700 General Expenses (non-posting)        |                               |                         |                 |                 |                               |                         |                |                 |
| 5701 Wages, Salary                         | 3,981                         | 7,305                   | -3,324          | -45.5 %         | 2,047                         | 2,435                   | -388           | -15.9 %         |
| 5704 Payroll Fees                          | 163                           | 195                     | -32             | -16.5 %         | 62                            | 65                      | -3             | -4.3 %          |
| 5700 Total General Expenses (non-posting)  | 4,144                         | 7,500                   | -3,356          | -44.8 %         | 2,109                         | 2,500                   | -391           | -15.6 %         |
| <b>TOTAL EXPENSE</b>                       | <b>151,085</b>                | <b>50,850</b>           | <b>100,236</b>  | <b>197.1 %</b>  | <b>30,525</b>                 | <b>16,950</b>           | <b>13,575</b>  | <b>80.1 %</b>   |
| <b>NOI</b>                                 | <b>-142,465</b>               | <b>-20,850</b>          | <b>-121,616</b> | <b>-583.3 %</b> | <b>-28,240</b>                | <b>-6,950</b>           | <b>-21,290</b> | <b>-306.3 %</b> |
| <b>NON OPERATING EXPENSE</b>               |                               |                         |                 |                 |                               |                         |                |                 |
| 7500 Demolition and Disposal               | 79,250                        | 0                       | 79,250          |                 | 6,600                         | 0                       | 6,600          |                 |
| <b>TOTAL NON OPERATING EXPENSE</b>         | <b>79,250</b>                 | <b>0</b>                | <b>79,250</b>   |                 | <b>6,600</b>                  | <b>0</b>                | <b>6,600</b>   |                 |
| <b>NET INCOME</b>                          | <b>-221,715</b>               | <b>-20,850</b>          | <b>-200,866</b> | <b>-963.4 %</b> | <b>-34,840</b>                | <b>-6,950</b>           | <b>-27,890</b> | <b>-401.3 %</b> |
| <b>NET INCOME SUMMARY</b>                  |                               |                         |                 |                 |                               |                         |                |                 |
| Income                                     | 8,620                         | 30,000                  | -21,380         | -71.3 %         | 2,285                         | 10,000                  | -7,715         | -77.2 %         |
| Expense                                    | -151,085                      | -50,850                 | -100,236        | 197.1 %         | -30,525                       | -16,950                 | -13,575        | 80.1 %          |
| Other Income & Expense                     | 0                             | 0                       | 0               |                 | 0                             | 0                       | 0              |                 |
| Non Operating Expense                      | -79,250                       | 0                       | -79,250         |                 | -6,600                        | 0                       | -6,600         |                 |
| <b>NET INCOME</b>                          | <b>-221,715</b>               | <b>-20,850</b>          | <b>-200,866</b> | <b>-963.4 %</b> | <b>-34,840</b>                | <b>-6,950</b>           | <b>-27,890</b> | <b>-401.3 %</b> |